



BrandIntel and The Gaming Industry

GAMING

As consumer-generated content about the gaming industry escalates, so do the opportunities for online research and development.

The Internet gives market researchers a massive space to mine consumers for opinion of a product. Lucky for inquisitive game companies, if there's one thing that videogamers love more than playing videogames, it's praising or utterly trashing games and consoles on Internet message boards.

Excerpt from the Next Generation, How the Wii is winning by Kris Graft.

Gaming executives are now taking note of consumer-generated content as these online conversations have been proven as an early indication of a consumer's intent to view, play and purchase the game.

To adapt to this new medium, gaming leaders now require an unprecedented visibility into their market so they can modify and enhance elements of the marketing mix to capture market share, boost brand equity and manage market reputation.

BrandIntel's gaming clients rely on BrandIntel to provide actionable recommendations based on ratings, revenue streams, audience intent and shifts in audience positioning as it relates to new gaming releases.

Next generation online business intelligence

BrandIntel translates consumer-generated content into predictive consumer insight through a combination of proprietary technology, iterative human analysis and proven best practices.

Using a unique methodology, BrandIntel provides visibility into consumer discussions online and delivers market intelligence that extends beyond traditional research by capturing spontaneous, relevant and emotional content. Through this process, BrandIntel clients get

actionable recommendations that can be used to capture market share, boost brand equity and manage market reputation.

BrandIntel's collective intelligence clearly reflects the potential impact of consumer-generated content on a company, its reputation and consumer buying decisions. It enables marketers to fine-tune their message and enhance their products to more effectively engage customers on their own terms. It also enables BrandIntel clients to closely monitor and respond to shifting consumer sentiment around corporate, product and service messaging.

BrandIntel clients are Fortune 1000 companies that span a cross-section of industries, including automotive, media and entertainment, financial services and life sciences.

Predictive insight

The Social Media Index, exclusively offered by BrandIntel, defines and measures consumer-generated content garnered from online discussion forums.

This global measurement standard provides a detailed scorecard and rating system highlighting a products performance against its competitors and shows how consumer-generated content can impact a product during its life cycle.



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Consumer-Generated Content

Consumer-generated content (also known as consumer-generated media/CGM or user-generated content/UGC) refers to online posts made by consumers about products, services, companies, etc. These posts are publicly available and can be found in discussion forums, blogs, wikis, etc. Shoppers often use this content to help them make buying decisions. Note: This content can also refer to posts made by influencers such as journalists, subject experts, etc.

Discussion Forums

Discussion forums are websites where consumers publicly post messages. The content within these forums is displayed as threaded discussions for all to view.

Social Networking Services

Social networking services are websites that enables current friends to connect with each other and long lost friends to find each other. The most popular social networking services are Facebook and MySpace.

Social Media

Social media is a participatory online tool where content is made public. It transforms people from content readers to content publishers. It uses the "wisdom of crowds" to connect information in a collaborative manner and can take many different forms including message boards, podcasts, blogs, etc

This collective intelligence, which is used to achieve predictive insight into consumer intent, helps marketers dynamically influence the markets they serve by anticipating customer needs and responding with refined messaging strategies.

Unique methodology

BrandIntel's unique methodology for collecting, processing and analyzing spontaneous online consumer content is backed by proprietary technology, iterative human analysis and proven best practices.

While online research may return millions of data points, only a small percentage is usable and contextually relevant. BrandIntel's standard-setting methodology brings order to unstructured data by first filtering content a minimum of five times: twice through BrandIntel's proprietary technology and an additional three times by fully trained data taggers.

BrandIntel then applies quantitative analytics and relevance scoring to ensure data and recommendations provided accurately reflect consumer sentiment, with zero margin for error.

BrandIntel easily identifies this relevant data by first validating the audience and then filtering out data that:

- Cannot be authenticated
- Is misinterpreted
- Lacks emotional content
- Is targeted at the wrong demographic
- Is from irrelevant sources

Services and reports

BrandIntel reports enable clients to unlock the predictive value of consumer-generated content to help them make informed business decisions. Customers can choose from a variety of reports to suit their industry needs.

Reports cover any or all of four critical areas:

1. A broad overview of the market
2. Competitive benchmarking
3. A deep diagnostic of a particular business issue
4. Actionable recommendations

**For more information: www.brandintel.com
or call 1.866.721.3725**